



1933

## Keep up the Morale

W. H. Hutchinson

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### KEEP UP THE MORALE

In times of economic stress, professional men, as well as all others, are prone to run down at the heel. The dust accumulates on the desk. Correspondence is not answered promptly. We are likely to grow more dilatory in the completion of business, more particularly that business which will give little or no immediate financial return. We grow more careless in the preparation of cases for trial, and less painstaking in preparation of arguments and briefs. We are also likely to let down in the matter of personal appearance, to acquire lazy habits, and to become wasteful in the matter of our time. We could make these economic conditions of some value to us if we would but accept the opportunity. We now have the time for better preparation and more prompt completion of all work that comes to us. We have in the past often wished that time would permit an exhaustive study of some legal question in which we have a special interest. Let this be an occasion to fulfill that wish. These are the times in which we should increase our efficiency, so that when the change comes we will be in better position to accept a larger volume of work. Now we can close up all old and accumulated matters. We can improve our filing and office systems. We can check up our personal habits. We can clear the deck and be ready. We can wipe out our reputation for procrastination and delay. Shall we accept the challenge of the times?—President Hutchinson.